

Q2/H1 2007 Results

Analyst Call on August 16, 2007

Tognum

HOME OF POWER BRANDS

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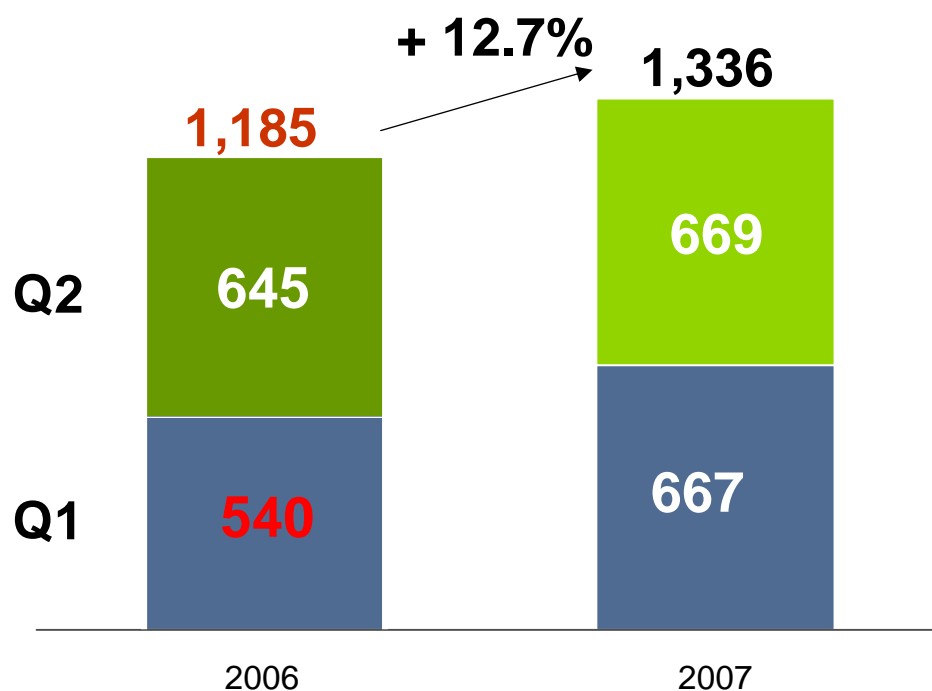
This presentation also includes certain market and market share data. To our knowledge, there is no single, comprehensive source that reliably describes the overall market and its sub-markets or the competitive situation in the market breakdown presented herein. Unless indicated otherwise, all the statements herein concerning the market and competition are therefore based on our own estimates, some of which have in turn been derived from a variety of sources. It is possible that the actual market conditions and competition may differ from the situation described herein, or that other market participants may come up with different estimates of the market and competitive conditions.

Business highlights – Q2/H1 2007

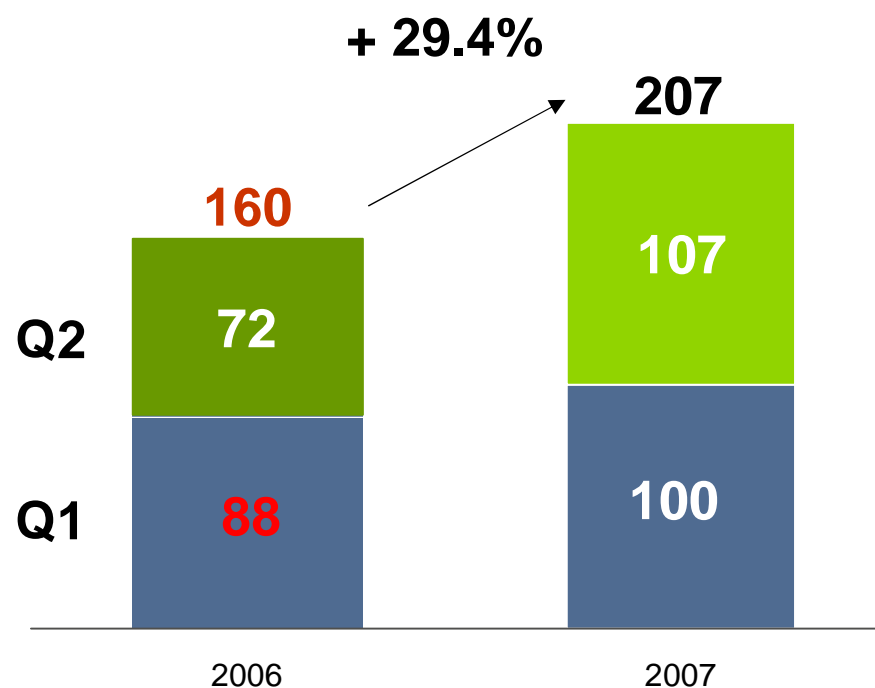
- Ongoing upward development in the off-highway diesel engine markets
- Tognum's order intake reached EUR 1.6 billion in first half-year 2007 with book-to-bill ratio of 1.2
- Acquisition of Katolight further strengthens position in OES markets e.g. North America
- Number of employees increased by 10% to over 7,800 in order to meet demand and extend capacity at lower cost levels; meanwhile Sunday work

Tognum Group Results – H1 2007

Revenues (EUR mn)



Adjusted EBIT¹ (EUR mn)



Note: Q1/H1 2006 RESULTS FOR ILLUSTRATIVE PURPOSES ONLY. DO NOT FULFIL FINANCIAL REPORTING STANDARDS.

¹ Excludes any effects from purchase price allocation and one-off items

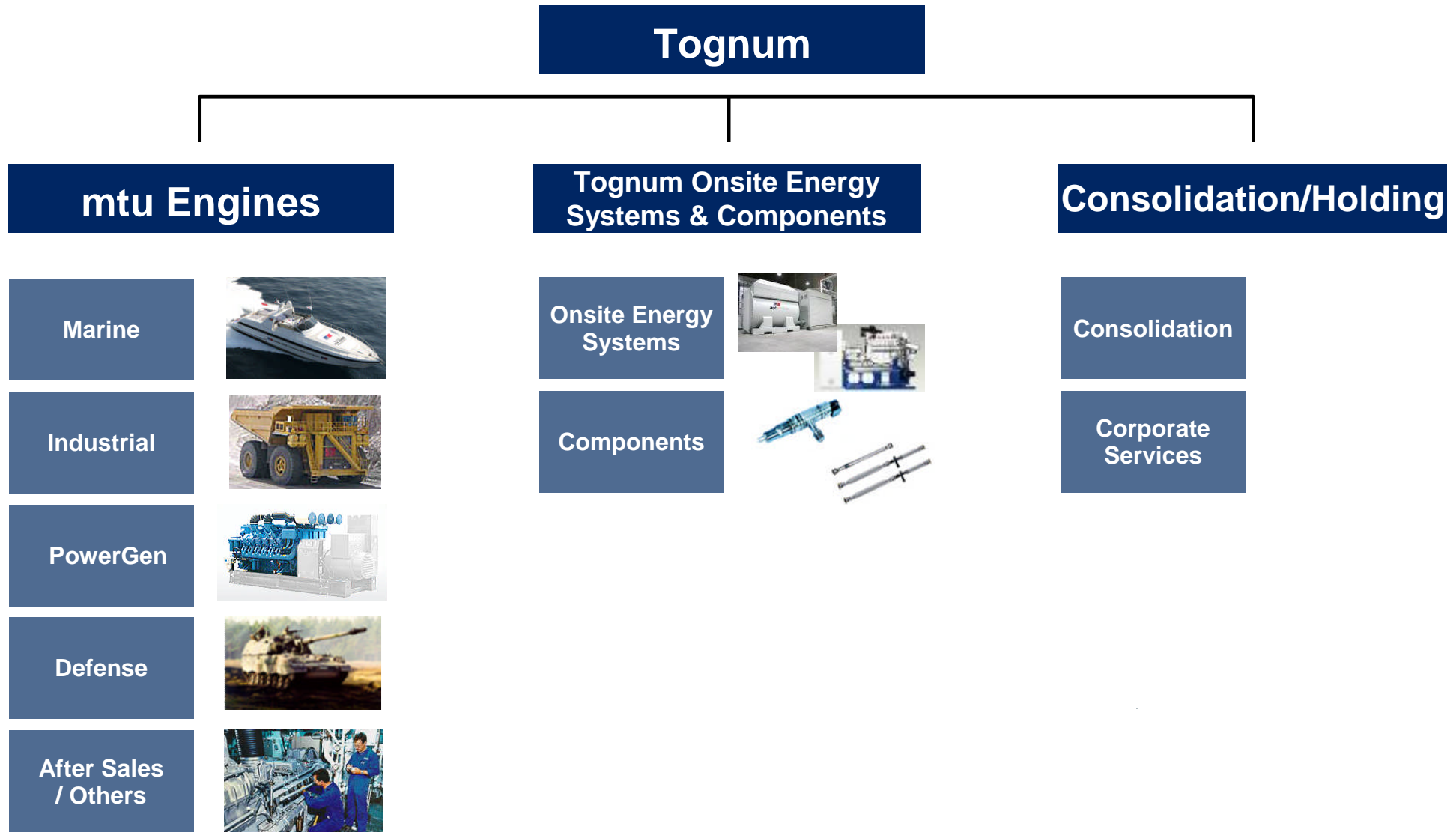
Tognum Group Summary P&L – Q2 2007

EUR mn	Q2 06	Q2 07	y-o-y Growth
Revenues	+645	+669	+24
Adj. Gross Profit	+143	+181	+38
Adj. EBITDA	+86	+123	+37
Adj. EBIT	+72	+107	+35
Adj. Net Income	+31	+57	+26
Adj. EPS (in EUR)	+0.26	+0.47	+0.21

Comments

- Moderate revenue growth driven by lower external engine sales and especially increased after sales and Onsite Energy Systems revenues
- Gross Profit margin improved to 27% mainly due to improved product mix, positive pricing and higher capacity-utilisation
- Adj. EBITDA & EBIT growth over 40% but with slightly below GP growth due to relative low selling expenses and lower depreciation in Q2-06
- Adj. Net Income and EPS improved by over 80%

Tognum Segments



Segment mtu Engines – Q2 2007

EUR mn	Q2 06	Q2 07	y-o-y Growth
Revenue mtu Engines	553	558	+5
Marine	124	122	-2
Industrial	79	103	+24
PowerGen	168	120	-48
Defense	35	51	+16
After Sales & others	147	162	+15
Adj. EBIT	63	95	+ 32
ROS (in %)	11,3	16,9	

Comments

- Revenue overall stable, as
- negative USD impact of ca. EUR 9 mn
 - completion of large PowerGen order of EUR 60 mn in 2006
 - compensated by strong growth in Industrial, Defense and After Sales
 - Strong EBIT improvement (+50%) due to favorable application mix, high capacity utilisation, successful pricing / cost improvement.

Note: Rounding deviations due to decimal places

Segment Tognum OES&C – Q2 2007

EUR mn	Q2 06	Q2 07	y-o-y growth
Revenue OES & C	102	135	+33
Onsite Energy	10	44	+34
Propeller Shafts	63	56	- 7
Injection Systems	29	35	+ 6
Adj. EBIT	9	10	+ 1
ROS (in %)	8,4	7,3	

Comments



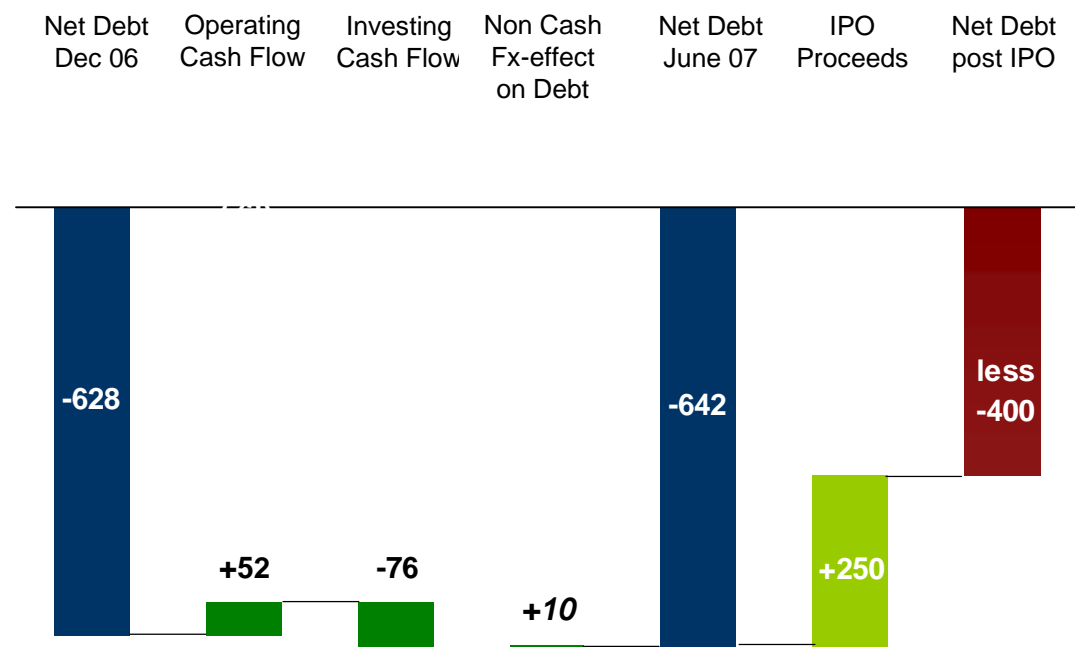
- Strong Revenue increase driven by
 - acquisition of Katolight (EUR+28 mn)
 - ramp-up of Gas System business (+50%)
 - increased injections systems (+20%)
 - lower propeller shaft revenue (-13%)

- Adj. EBIT growth by 14%, but lower RoS due to negative USD & component pricing and lower value added mix from relative higher system business revenue.

Note: Rounding deviations due to decimal places

Net Debt & Cash Flow Development – H1/07

Illustrative capital structure (EUR mn)



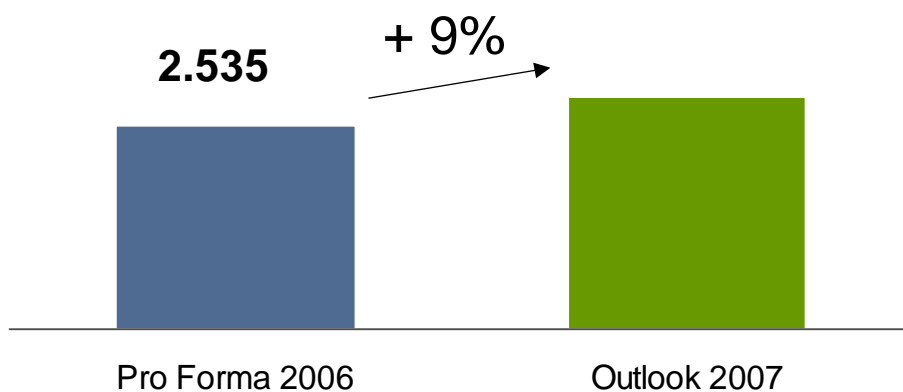
Comments

- Net debt in H1 overall stable, in July 07 Net debt reduced below EUR 400 mn from IPO proceeds
- Positive operating cash flow impacted by increased inventory (EUR +127 mn)
- Investing cash flow included Katolight aquisition (EUR 28 mn) and capitalized R&D (EUR 12 mn)
- Positive fx-impact on USD loan valuation

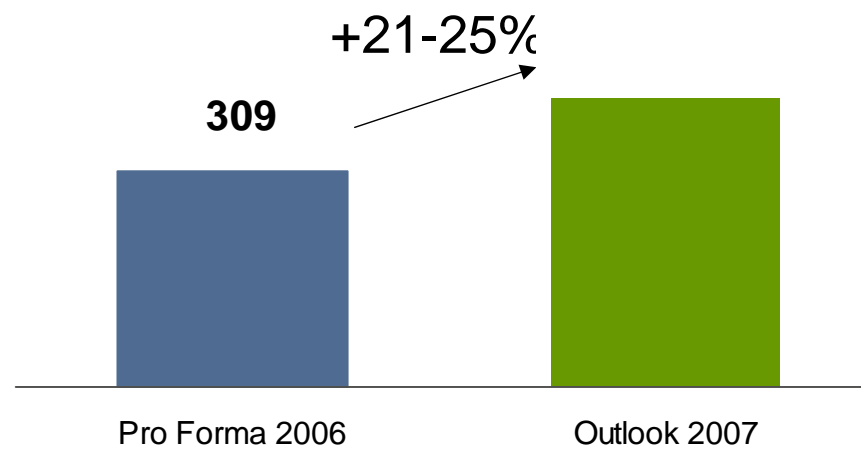
Note: Net debt excludes other liabilities reported as financial liabilities and pension liabilities; rounding deviations due to decimal places

Outlook - 2007

Revenues (EUR mn)



Adjusted EBIT¹ (EUR mn)



¹ Excludes any effects from purchase price allocation and one-off items



Questions & Answers